



## Rahul Jain

Rahul Jain is the founder of Business Coaching India and the pioneer to getting the concept of Business Coaching to India.

A professional (Engg & M.B.A) with over 21 years' hands-on experience, with blue chip companies such as TATA MOTORS and then as a serial entrepreneur.

Over the last 12 years, he has provided Business Coaching workshops for more than **5000 business owners** in the SME space, providing them the following 2 Results,

### **Run your Business Operations WORKING ONE DAY A WEEK & DOUBLE YOUR PROFITS EVERY YEAR.**

These businesses are operating across verticals like Manufacturing, IT, Distribution, Retail, Architecture, Hospitality, Biotechnology, Travel, Import & Exports, Event Management and other Service Providers.

He has also been Coaching business owners and their families in the area of **Manifestation & Law of Attraction**

### **Previous Experience**

Rahul Jain has wide ranging experience in diverse industries and products (in various roles, as a corporate employee, entrepreneur and senior management) ranging from training, manufacturing, insurance, distribution and retail channels, to personally building up and coaching the largest direct sales network of over 10,000 people from scratch in a direct marketing organization.

He has earlier successfully coached thousands of people from every walk of life - from senior white-collar corporate executives to entry-level trainees, entrepreneurs to government employees.

He started his career working with TATA MOTORS. After that for the next 3 years he Conceptualized and executed a Greenfield business operation, as an entrepreneur, around security systems and CCTV products at a time when these devices were unknown and the market was unreceptive. Set up the infrastructure for the company from scratch, Developed marketing and business strategy for establishing the brand and the product line followed up by an expansion drive establishing a distribution network over Western India.

In his next endeavor he personally built up and coached the largest sales network of over 10,000 people from scratch in a direct marketing organization. He attained the second highest level in the company, in a very short span of time, with a personal turnover of 80 Crore, in Frontier Trading, a premiere direct marketing company in India. During his tenure he contributed substantially to the growth of the turn-over from Rs. 59 Crore in the year 1998-1999 to Rs. 380 Crore in the year 2002-2003.